

## OUR STRATEGIC DIFFERENCE

At Ervin Cohen & Jessup our clients increasingly do business in an environment that's dynamic, with no silos or borders, and one that demands genuinely strategic thinking, close partnerships, flexibility and a real facility with technology. Our Firm is specifically structured to provide the most value possible to clients who are operating in this very real world.

What does this mean? It means we're experienced, highly knowledgeable attorneys. We build close working relationships with clients. We are accessible whenever clients need us. And *wherever* – in Southern California, the United States or around the world.

Finally, and perhaps most significantly, we aren't theoreticians. We are real-world, get-it-done advisers. We are all about being straightforward, specific and actionable. We learn what our clients seek to accomplish and we help them make it happen.