

TUESDAY, SEPTEMBER 24, 2019

DEALMAKERS

M&A

Ervin Cohen counsels Todd Pipe in its \$160M sale

Beverly Hills-based Ervin Cohen & Jessup LLP represented Todd Pipe & Supply LLC, a plumbing supply wholesaler serving Southern California, in its \$160 million sale to Reece Ltd. The transaction was announced on Sept. 9.

Reece is an Australian company offering plumbing and bathroom supplies.

The transaction was privately negotiated and is comprised \$122 million, with \$38 million being deferred until Dec. 31, 2021 and subject to certain milestones. The deal is cash and debt funded.

Once the deal closes, Todd Pipewill join Morsco Inc., a Reece subsidiary, and expand the Australian company's presence in Southern California. The company currently has 23 locations in California and more than 180 in the United States.

Under deal terms, Todd Pipe's existing management team will join Morsco and are expected to play a role in the direction of the business and growth in Southern California. Reece is also expected to gain Todd Pipe's customer base, the company said.

Gary Q. Michel (pictured) led Ervin Cohen's deal team



Gary Michel

alongside partners Vanja Habekobic, Kenneth A. Luer, Kelly O. Scott and attorneys Elliot N. Kermani and Yasmin Azodi.

The acquisition is expected to close by Oct. 1 and is subject to customary closing conditions.

— Alexandra Applegate